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# MApp Distributions

Frank Kwok

Macquarie Airports

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# Introduction



- MAp Distribution Policy
- Interest Rate Hedging at Airports
- Foreign Exchange Hedging at MAp



# MAp Distribution Policy



# Distribution Policy - Underlying Operating Cash Flow



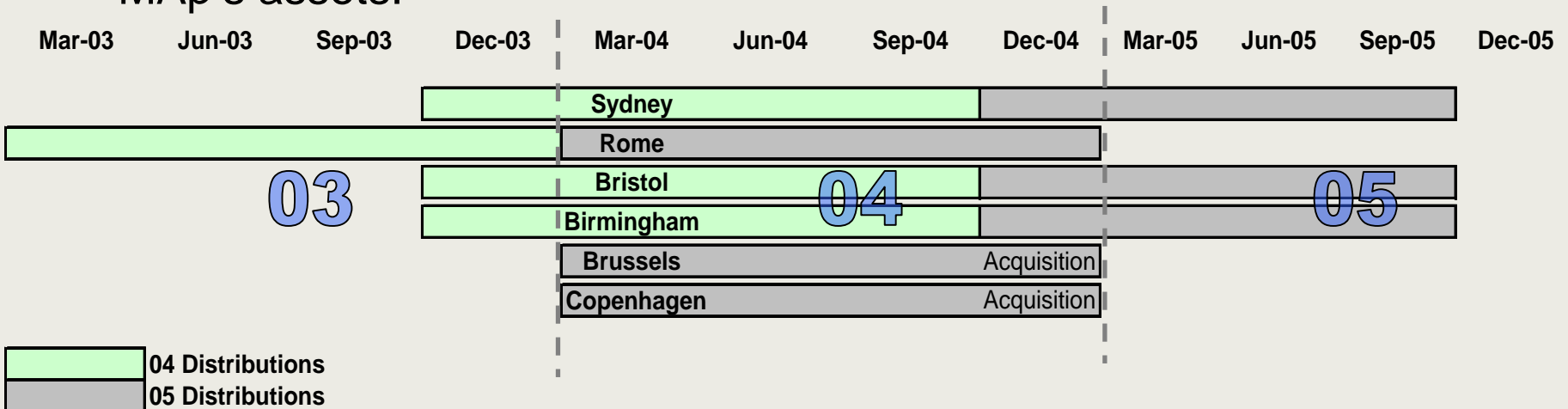
- MAp's distribution policy is to distribute cash which is closely aligned with the underlying operating cash flow generated by the airport investments.
- Underlying Operating Cash Flow:

UNDERLYING  
OPERATING = EBITDA – NET INTEREST – MAINTENANCE CAPEX - TAX  
CASH FLOW

- MAp's preliminary distribution guidance of 19 cents per stapled security for the year ended 31 December 2005 represents:
  - 18 cents per stapled security of underlying operating cash flow
  - A further 1 cent per stapled security of available cash



- Underlying operating cash flow reflects timing of distributions from MAp's assets:



- The timing takes into account distributions from the assets and the period in which they are received by MAp:
  - Rome, Brussels<sup>1</sup> & Copenhagen distribute annually
  - Sydney and Bristol<sup>2</sup> distribute quarterly
  - Birmingham distributes semi-annually

Note 1 : Brussels Airport has the ability to distribute on a semi-annual basis

Note 2 : Following the proposed refinancing



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# Interest Rate Hedging at Airports



# Introduction



- Airports can typically sustain high levels of debt given resilience of cash flows
- It is important to have appropriate interest rate hedging policies in place, especially in an environment of potential interest rate increases
- Interest rate hedging will protect against distribution volatility





- Substantial hedging policies exist at all of MAp's airports

	Hedging Policy	Current Approximate Hedging	Current Net Debt
Sydney	90% of all senior debt until 30 June 2005, 75% thereafter	95% of senior debt	A\$4.0 bn <sup>2,3</sup>
Brussels	75% of all senior debt	90% <sup>4</sup>	€771 m <sup>4</sup>
Rome	Minimum of 50% of all senior debt	50% <sup>4</sup>	€1,575 m <sup>4</sup>
Birmingham	Not applicable	100% <sup>2</sup>	£59m <sup>2</sup>
Bristol	75% until 31 March 2007 of all senior debt, 50% thereafter <sup>5</sup>	65% <sup>2</sup>	£195 m <sup>2</sup>

Note 1 : as at 30 June 2004

Note 2: as at 31 December 2004

Note 3: Includes FLIERS

Note 4: as at 31 March 2005

Note 5: Following the proposed refinancing



# Impact of Interest Rate Increase



- Impact of a 1% increase in interest rates, holding all other assumptions constant

	Sydney	Brussels	Rome	B'ham	Bristol	Total
	A\$m	€m	€m	£ m	£ m	
Current Net Debt	4,000.0 <sup>1</sup>	771.0	1,575.0	59.0	195.0	
Current Unhedged Exposure	770.0 <sup>1</sup>	77.1	787.5	-	68.3	
Increase in Interest Expense	7.7	0.8	7.9	0	0.7	
MAp's share in Increased Expense	4.3	0.4	2.6	0.0	0.2	
MAp's share in Increased Expense (A\$m)	4.3	0.7	4.4	0.0	0.5	9.9
Decrease in distribution per stapled security (cents)						<b>0.66</b>

Note 1 : Includes FLIERS

- A 1% increase leads to a decrease of approximately 0.66 cents in cash available for MAp distributions
- Asset hedging ensures minimum exposure to MAp from increases in interest rates
- Analysis assumes no other changes in operations



# Natural Hedges



- Airport assets benefit from characteristics that provide natural hedge to interest rate movements:
  - Increasing interest rate environment usually as a result of high economic growth
  - Higher economic growth drives passenger growth and commercial revenue growth
  - Aeronautical charges typically linked to a real return or CPI



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# Foreign Exchange Hedging at MAp



# Introduction



- MAp's portfolio now comprises approximately 50% European assets
- Hedging strategy implemented to increase certainty of cash flows for MAp distributions in Australian dollars
- However investment value will remain unhedged



- MAp's receipts are sourced from a variety of currencies

MAp's exposure to foreign currencies according to investment value

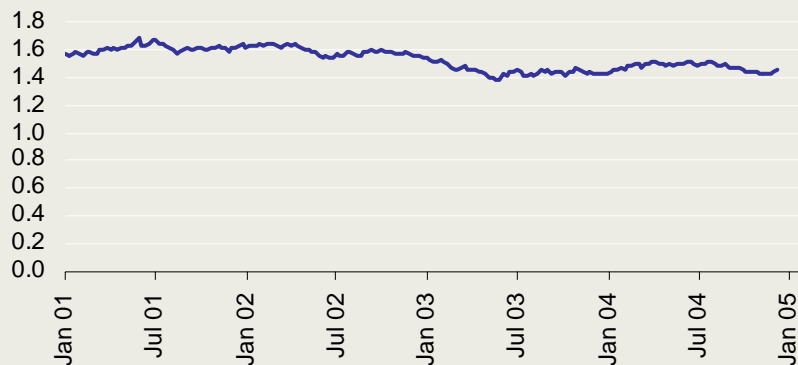


• Indirectly through MAG  
as at 31 December 04

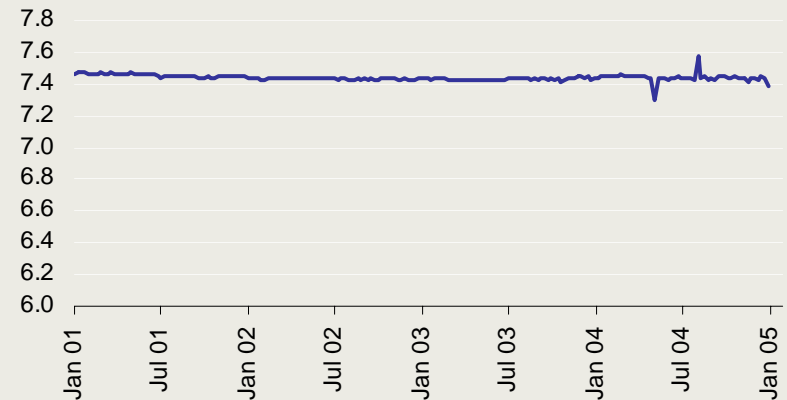


- MAp exposure is to Euros, GBP and DKK
- High correlation between Euro/GBP and Euro/DKK
- MAp will hedge all European assets based on Euro

## EUR/GBP



## EUR/DKK





# MAp's Foreign Exchange Hedging Policy



MAp's foreign exchange rate hedging policy on distributions:

- Enter hedge contracts each 6 months, up to 18 months out
- Rolling hedge profile such that hedged to:
  - 75% for distributions over next 6 months
  - 50% for distributions over next 6 - 12 months
  - 25% for distributions over next 12 – 18 months

Date of entry into contract	Date of expected cash receipt				
	Jun-06	Dec-06	Jun-07	Dec-07	Jun-08
Dec-05	25%	25%	25%		
Jun-06		25%	25%	25%	
Dec-06			25%	25%	25%





# Exchange Rate Hedging



- MAp's exchange rate hedging policy allows:
  - Greater protection for MAp cash flows when distributions from the assets become more certain
  - Flexibility in long term strategy planning
  - Some exposure to foreign exchange movements